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Personal Financial Planning Conference

The Georgia Society of CPAs



Six Concourse Parkway Suite 800 Atlanta, GA 30328

Planning Conference October 25, 2017

**Personal Financial** 

October 25, 2017 Event Code: 13050, © LS13050 GSCPA Learning Center Atlanta, Georgia

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The Georgia Society of CPAs

# **Personal Financial Planning Conference**

October 25, 2017 | Event Codes: 13050, S LS13050

GSCPA Learning Center | Atlanta, Georgia

CPE Credit: 8 hours | CFP<sup>®</sup> Credit: 8 hours (applied for)

#### S Live Stream Attendance: To register, visit www.gscpa.org or call 404-504-2985 or 800-330-8889, Opt. 3.

Your clients look to you for guidance and sound advice in their journey to financial well-being. This timely conference will provide you with the tools you need to navigate current local and national changes.

**NEW for 2017** - Two tracks for study for optimal learning and guidance to best fit your individual, professional needs.

Who Should Attend CPAs, CFOs, investment advisors, controllers, and finance managers.

## **Conference Task Force**

**Cromwell Baun, CFA, CIMA®, CFP®** UBS Wealth Management, Atlanta, Georgia

**Bryce Nations, CPA, CFP**<sup>®</sup> *Frazier & Deeter, Atlanta, Georgia* 

**Doug Neal, CPA** Windham Brannon, Atlanta, Georgia

Susan Tillery, CPA/PFS, CFP® Paraklete Financial, Kennesaw, Georgia

Jay Loyd, CPA, CFP<sup>®</sup> SignatureFD, Atlanta, Georgia

**Steve Rochen, CPA** Beecher Carlson, Atlanta, Georgia

Sam Schuessler, CPA Schuessler & Company, Auburn, Alabama

## Facility

#### The Georgia Society of CPAs Learning Center

Six Concourse Parkway, Suite 800, Atlanta, Georgia 30328 404-231-8676 | 800-330-8889 Directions: www.gscpa.org/content/ContinuingEducation/travelinfo.aspx

## Hotel

#### The Westin - Perimeter North

Seven Concourse Parkway NW, Atlanta, Georgia 30328 770-280-9860 | http://bit.ly/WestinAtlantaGSCPA

# Enhance Your Experience with this Additional Opportunity:

PERSONAL FINANCIAL PLANNING BOOT CAMP: SYSTEMATIC TOPICAL PFP OVERVIEW AND PFS EXAM REVIEW

Expand your knowledge from the Personal Financial Planning Conference at the AICPA In-Person Personal Financial Planning Boot Camp.

November 1-3, 2017 Event Code: PFPBOOT GSCPA Learning Center, Atlanta Instructor: Susan Tillery, CPA, PFS, CFP\*

Receive an informative and highly engaging review of all personal financial planning (PFP) topics including tax, estate, retirement, investment, insurance/riskmanagement planning and the financial planning process, including the Statement on Standards in PFP Services. By illustrating concepts with real-life scenarios and practical guidance, the instructor will both improve your retention for the Personal Financial Specialist (PFS) credential exam and enable you to increase productivity and income back in your office.

To register, visit www.gscpa.org or call 404-504-2985 or 800-330-8889, Opt. 3.

## **Program Schedule**

7 - 8 a.m. Registration and Continental Breakfast

8 - 8:05 a.m. Welcome and Announcements

#### 8:05 - 8:55 a.m.

#### A - The Future of Services for Individuals

Dan Snyder CPA/PFS, ChFC, AICPA Susan Tillery CPA/PFS, CFP, PARAKLETE® FINANCIAL, INC., Kennesaw, Ga.

Explore how services to individuals in tax compliance and tax planning, as well as personal financial planning, are expected to evolve in the near future. Understand how key trends in demographics, technology, regulations, evolving consumer needs, and offerings by other service providers will be crucial for CPAs and CPA firm decision makers. Discuss how to position your firm for success.

8:55 - 9:05 a.m. Break

#### 9:05 - 10:20 a.m.

#### B - 2017 Estate Planning Update

O. Lee Wiseley Jr., J.D., LL.M., Columbus, Ga.

Review the current estate planning environment, with particular emphasis on existing tax exclusion structure, tax rates, and how to utilize the exclusions to the advantage of clients. Discuss estate planning strategies, old and new, that the advisor is likely to encounter, and how to spot problem areas and opportunities for improvement that benefit the client.

10:20 - 10:25 a.m. Break

#### 10:25 - 11:15 a.m.

#### C1 - CPA to PFP: How to Get Into the Market

Cromwell Baun, CFA, CFP®, CIMA, UBS Financial Services Inc., Atlanta, Ga. Susan Tillery, Susan Tillery CPA/PFS, CFP®, PARAKLETE® FINANCIAL, INC., Kennesaw, Ga. Demand for CPA personal financial planners is increasing. Hear how experienced professionals moved from traditional public accounting roles into personal financial planning careers.

### C2 - Outlook for the Economy and Markets: Seeing in 3D

Kristina Hooper, Invesco, New York, N.Y.

This presentation explores three themes that are likely to have a substantial impact on economies and markets this year – and beyond. The presentation provides some perspective on the policy responses to the Global Financial Crisis, and how they have impacted our current economic and market environment. The presentation concludes with investment theses and suggested solutions related to the themes that are presented in the presentation.

11:15 a.m. - 12 p.m. Lunch

#### 12 - 12:50 p.m.

#### D - Tomorrow Never Knows: An Income Tax Update Anson Asbury, J.D., LL.M. Asbury Law Firm, Decatur, Ga.

In a wide-ranging discussion, cover the present state of Federal income tax reform, the competing legislative proposals, suggestions from the AICPA and ABA tax sections, and what is on the books right now that may be new or different as we approach the close of 2017.

12:50 - 1 p.m. Break

#### 1 - 1:50 p.m.

#### E1 - What is the True Cost of Fraud in Senior Housing?

Victoria L. Collier, Esq., CELA, The Elder Disability Law Firm of Victoria L. Collier PC, Decatur, Ga.

Discuss current fraud trends that are specific to elder client housing issues including frauds in assisted living, property taxes and revers mortgages. Learn how to guide them around traps that could hurt their retirement finances.

#### E2 - Asset Allocation

Tim Urbanowicz, Invesco, Atlanta, Ga.

Learn the importance of asset allocation in the investment process. Navigate the challenges of allocation classes, diversifying risk, and developing an allocation policy with clients.

1:50 - 2 p.m. Break

#### 2 - 2:50 p.m.

#### F - Fiduciary Update

Nikola (Nick) R. Djuric, J.D., Eversheds Sutherland, Atlanta, Ga. Explore the fiduciary's role in estate planning. Fiduciary duties, choosing alternate fiduciaries, and fiduciary trust agreements.

2:50 - 3 p.m. Break

#### 3 - 4:15 p.m.

#### G - What's Next for the Economy and Markets?

Leo Grohowski, MBA, BNY/Mellon Wealth Management, New York, N.Y.

Examine the economic outlook for 2017 and beyond.

## REGISTRATION

| Name                   | MI                                    | Last                                     |                    | Member # |
|------------------------|---------------------------------------|--|--------------------|----------|
|                        |                                       |  |                    |          |
| Company/Firm Name      |                                       |  |                    |          |
| Address                |                                       | City                                     | State              | Zip      |
| Phone                  | Fax                                   | Email                                    |                    |          |
| Registration Confirmat | t <b>ion: 🗋</b> Mail <b>OR </b> Email | Check here if registration includes a ch | ange of address: 🛛 | 1        |

## PRICING INFORMATION

|  | Members | Nonmembers     | LIVE STREAM<br>Members | LIVE STREAM<br>Nonmembers |
|--|---------|----------------|------------------------|---------------------------|
| Early Registration Fee by October 4    | \$270   | \$370          | \$270                  | \$370                     |
| Standard Registration Fee              | \$330   | \$430          | \$330                  | <b>\</b> \$430            |
| Late Registration Fee after October 20 | \$370   | <b>4</b> \$470 | \$370                  | \$470                     |

**Cancellation Policy:** Cancellations/Transfers made up to three weeks before the seminar or conference will not incur an administration fee. Cancellations/Transfers made during the Standard Fee time frame are subject to a \$50 administration fee. Cancellations/Transfers made within three business days are subject to a \$100 administration fee for members; \$150 for nonmembers. *Cancellations/No shows on the date of the event forfeit the entire registration fee. No refunds or transfers of course fee will be made after the date of the event.* 

## **BREAKOUT SESSIONS**

Choose one session per time slot

#### 10:25 - 11:15 a.m.

- C1 CPA to PFP: How to Get Into the Market
- □ OC2 Outlook for the Economy and Markets: Seeing in 3D

#### 1 - 1:50 p.m.

- □ <sup>O</sup> E2 Asset Allocation

## **PAYMENT INFORMATION**

- Use Money on Account
- □ Check for \$\_\_\_\_\_ made payable to The Georgia Society of CPAs
- □ Amount to charge credit card \$\_\_\_\_
- Personal Card OR 
  Company Card
- Discover MasterCard AmEx Visa

Card Number

Expiration Date

Name as it appears on card

Signature

## MATERIALS

Choose how you wish to receive conference materials

- Download eMaterials
- No printed materials provided
- Printed Materials
- Will receive printed materials

## **ITEMS TO NOTE**

If you have a specific dietary or other need, please contact the CPE Department at least one week prior to the conference at 404-504-2985 or 800-330-8889, Opt. 3.



If you have special needs under the Americans with Disabilities Act, please attach a written description or call 404-504-2985 or 800-330-8889, Opt. 3.

## **REGISTER TODAY!**

**ONLINE** registration available at www.gscpa.org

**CALL** GSCPA CPE Department at 404-504-2985 or 800-330-8889, Opt. 3 to place a credit card order

MAIL your completed registration with credit card information or check made payable to The Georgia Society of CPAs Six Concourse Parkway, Suite 800 Atlanta, GA 30328