



Chapter News



Atlanta Chapter

July 2008

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President's Message

Our July meeting will occur on July 15, 2008, and our speaker is Rich Hart. Rich will speak about "Navigating through the Jungle when Negotiating at the Waterhole." His talk will include negotiation techniques and myths of negotiation. I heard Rich speak recently and was very impressed with his approach and enthusiasm. He has some great negotiation success stories. I encourage you to invite some friends to attend.

As discussed previously, the GSCPA at the state level is evaluating chapters that may benefit by combining their resources and leadership talent. The Atlanta Chapter and the Buckhead Chapter have agreed to begin holding joint meetings effective in September. Please share your thoughts about the combination with the leadership team, and we will keep you informed as we progress.

And to continue our practice, the Atlanta Chapter officers continue to give thought to the question: What does the Atlanta Chapter mean to you, and how can you use it to grow professionally? We are working to help you make progress related to continuing education and developing your professional network and career path, and have fun in the process. We also work to provide a comfortable environment for students as they advance to enter our profession. As we move toward these goals, we see a need for members to join the leadership team to help us carry out the initiatives of education and professional development, and we welcome your ideas. If you want to be involved this year, reach out to any of the chapter officers or committee chairs. We'll be happy to help you find a position to best help you achieve your goals.

Thanks,

Michael Broughton

Chapter Meeting Information

Meeting Information

Date: July 15, 2008

Location: Vintage Room, Renaissance Hotel, 590 West Peachtree Street, Atlanta (conference room adjacent to buffet line on street level of hotel)

Time: 12 p.m. (please arrive 20+ minutes early for registration)

Cost: \$20 cash or check (includes lunch and 1 hour of CPE credit)

Speaker: Rich Hart

Topic: "Navigating Through the Jungle When Negotiating at the Waterhole"

GSCPA Atlanta Chapter meetings are open to professionals with interest in the topic being discussed. The meetings also happen to be great opportunities to meet other professionals. If you know of someone who would benefit by attending this month's meeting, please forward this invitation to them with a request to RSVP.

Please forward your reservations/cancellations via email ASAP to:

[Chet Hosch](mailto:Chet.Hosch), Atlanta Chapter Secretary

Complimentary valet parking is available at the Renaissance main entrance for those attending the Atlanta Chapter meeting.

Speaker's Biography

Rich Hart: ABR, GRI, SRS, CIPS, SRES, RLI

Success developer, visionary, extremist and ultimate funny man who keeps listeners dancing on the head of a pin. He brings a distinct gift of taking individuals on a unique journey to discover personal potential and individual awareness through the negotiable sense of object positioning. The art of capturing disguised opportunities through applied actions creates an ability to breach the barriers of excellence through personal accountability.

A prominent Business Entrepreneur and president of 4 excelling corporations located in the Georgia area, and is a Licensed Georgia REALTOR® & Business Broker procuring National and International investment transactions. Resource Business Development Specialist with over 25 years of experience and a proven track record working with Manufacturing, Distribution, Sales, Customer Service, Marketing, Finance and Technology business entities to enhance growth and to uncover personal and team performance. He is nationally recognized Business Development and Real Estate educator, coach, and consultant for numerous related Real Estate, Business and Military entities across the globe.

As a Business Development Coach, he brings a distinct gift of taking individuals on a unique journey in order to fully engage personal self-actualization sensors. He believes that we have to breach the walls of self-awareness combined with applied actions in order to uncover the true potential of individual success through NEGOTIATION.

2008 Meeting Schedule

August 19, 2008 - Bob Dow - "Ethics for CPAs in Industry: Avoiding Jail Time and Other Annoying Career Interruptions"

September 16, 2008 - Stuart Johnson (moderator) "Private Equity Update"

October 21, 2008 - TBD